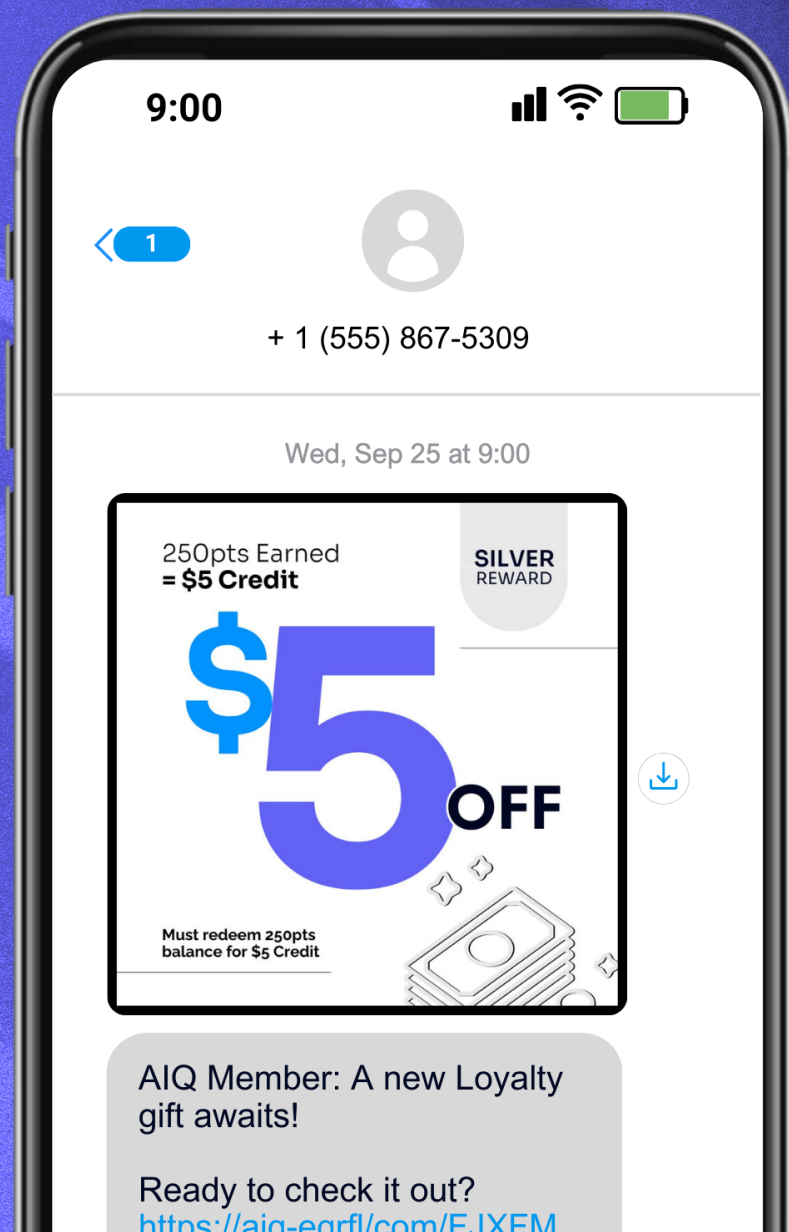




# How to create the ultimate customer experience



## 1. Create A Custom Signup Form

Create A Custom Signup Form To Start Growing Your Loyalty Base. This Can Be Embedded On Your Website, Shared Via Link, Or Accessed By Scanning A QR Code. For Many Of AIQ's POS Integrations, Loyalty Signup Can Be Executed During Checkout As Well.

### Loyalty

Join our loyalty program to earn points towards rewards and get updates about the latest offers!

Join

### Loyalty

#### Signature

Katie Howel

Please type your full name. By signing, I agree that this signature will be the electronic representation of my signature.

Join

I consent to signup for the Spiral Cellars rewards program where I will receive marketing communications. By doing so, I understand that I am allowing Spiral Cellars and it's technology provider(s) to retain my personal contact details/ engagement history for use in personalized marketing. Opt out at any time by replying "STOP" to messages. Standard message and calling rates may apply.

Signup At Checkout Via AIQ Ecommerce

## 2. Build Your Audiences

Build Your Audiences To Start Sending Discounts And Targeted Campaigns To Loyalty Members Now That They're Signing Up. The Groups You Create Will Be Who Receives Your Campaigns And Discounts When You Select Them As The Target Segment.

### AUDIENCE BUILDER Create extremely granular, useful customer segments.

#### \* Audience name

Loyalty Member - 250pts = \$5 Reward

Awarded Badge

Select Badge

#### WHO SHOULD BE IN THIS AUDIENCE

All customers where Is loyalty member is true

And where Total loyalty points in range 250 to 499

And where Add requirement

Generate description

#### ADVANCED SETTINGS (optional)

Audience Status

Include anonymous users

Modify points for contacts in this audience

Filter data sources this audience should ingest records from

Automatically send audience members to a data destination integration

Advanced Settings & Members who can use this audience

# 3. Build Your Discounts

Next, Build Your Discount Offers - This Will Be Sent To Customers Within The Target Audience You Select As They Fall Into The Group.

## 1 Basic Info

### Discount information

Name

What type of discount is this?  
 Normal  Tier reward

### Available to

[Create new audience](#)

Personas at

Personas in

Available within spin-to-win app prize wheel?  No

### Timing

Start (EDT)

End (EDT)

Expire relative to the time each customer earns the discount in  days

## 2 Design


### Design

What are you discounting

\*Short description

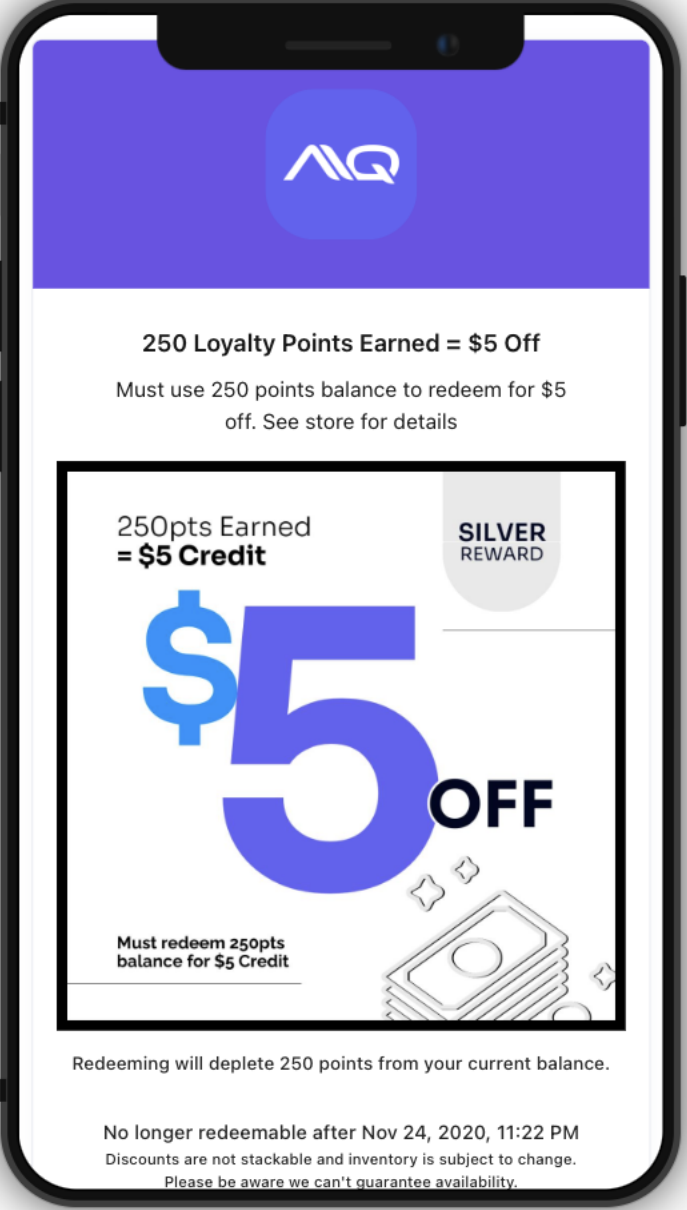
Logo image:  Default  Custom

Cover photo:  Default  Custom

Discount image:  None  Custom image 

Additional details

[Additional options](#)



# 3. Build Your Discounts

## 3 Redemption

### Redemption options

Points required to redeem

Can this discount be used more than one time?  Yes  No

Require a cooldown of  days between each redemption

Hide the "Redeem in-store" button  No  Yes

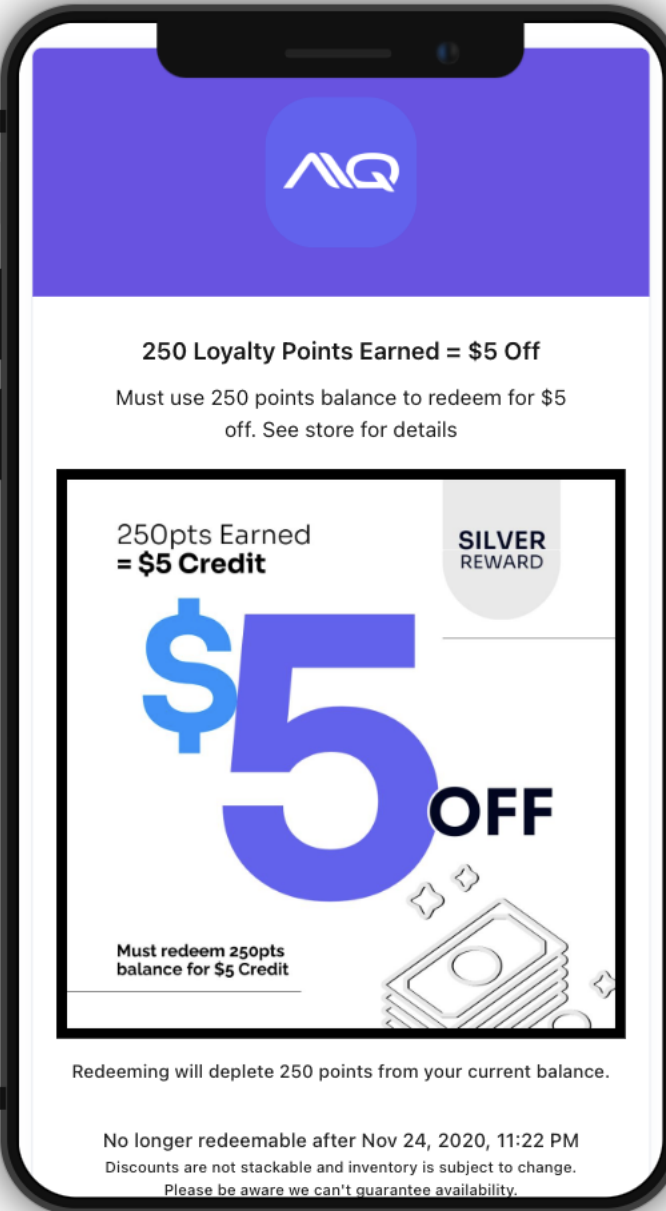
How should your integrated partners redeem this discount?

N/A  Static \$ off  Static % off  Trigger a partner platform reward

Dollars to take off cart

Spend requirement

Prevent discount stacking  No  Yes



## 4 Review

### Review and Schedule

Confirm your discount settings and sending schedule

- Discount Information** Edit  
Internal discount name: Tiered Reward Example #1  
Discount type: Tier reward will be prioritized in customer loyalty wallets based on points required
- Audiences targeted** Edit  
Available to users within: All subscribed users  
But only if their favorite store is any of the following: All stores
- Timing** Edit  
Start: Jul 22, 2024, 1:00 PM  
End: ∞
- Design** Edit  
Title: Silver Reward  
Short description: \$5 OFF
- Redemption** Edit  
Points required to redeem: 250  
Can this discount be used more than one time? Yes  
Allow customers to redeem the discount in store? Yes

**Notice:** This section relies on 3rd parties to effectively implement and honor your settings. AIQ makes these settings available via our REST API and supporting documentation located at: <https://support.alpineiq.com>. Please verify supported functionality with your 3rd party before releasing discounts into the wild.

API/ Integration Partner/ 3rd party settings for redemption

- Redeem a: Static \$5 off
- Prevent discount stacking: No

## 4. Create A Targeted Campaign

Create A Targeted Campaign So Customers Are Notified Of Their New Reward Once They Earn It, Driving Them To View The Offer In Their Customer Rewards Wallet.

### 1 Channels

What type of campaigns would you like to send?

Email  Voice  Text  Native Push  Browser Push  Direct Mail

**Separate campaigns**  
Each selected channel message will be sent to the selected audience as its own campaign.

**Waterfall campaign**  
Your messages will be delivered starting with the #1 priority channel. If the first channel fails to deliver to a specific contact, we will fallback and attempt to send the user the next priority channel template.

### 2 Recipients

**Campaign information**

Name: Loyalty Reward, 250 Points = \$5 Reward  
Tags: Loyalty

What type of campaign is this?  
 Normal  Abandoned cart  Post-purchase survey or review  Birthday award  
 Random lottery

**Recipients** [Create new audience](#)

Send to these audiences  
(233858) Loyalty Member - 250pts = \$5 Reward

Additional filters (optional)

Intelligent timing:  Off

### 3 Content

**Text campaign info**

What type of text is this?  
 Regulated industry text  MMS Image only


Create your message  
AIQ Member: A new loyalty gift awaits! Ready to check it out? {{landingPage}}

77 / 1600

Emoji Personalization Attach discount Attach survey

Add custom MMS media  
 Enabled

Self-destruct after time  
 Disabled



The image shows a smartphone screen displaying a message from AIQ: "AIQ Member: A new loyalty gift awaits! Ready to check it out? https://aiq-ewept.com/4 Reply STOP to opt out". Overlaid on the phone is a reward card that says "250pts Earned = \$5 Credit" and "SILVER REWARD". The card features a large "\$5 OFF" graphic and a note: "Must redeem 250pts balance for \$5 Credit".

### 4 Review

**Review and Schedule**  
Confirm your campaign settings and sending schedule

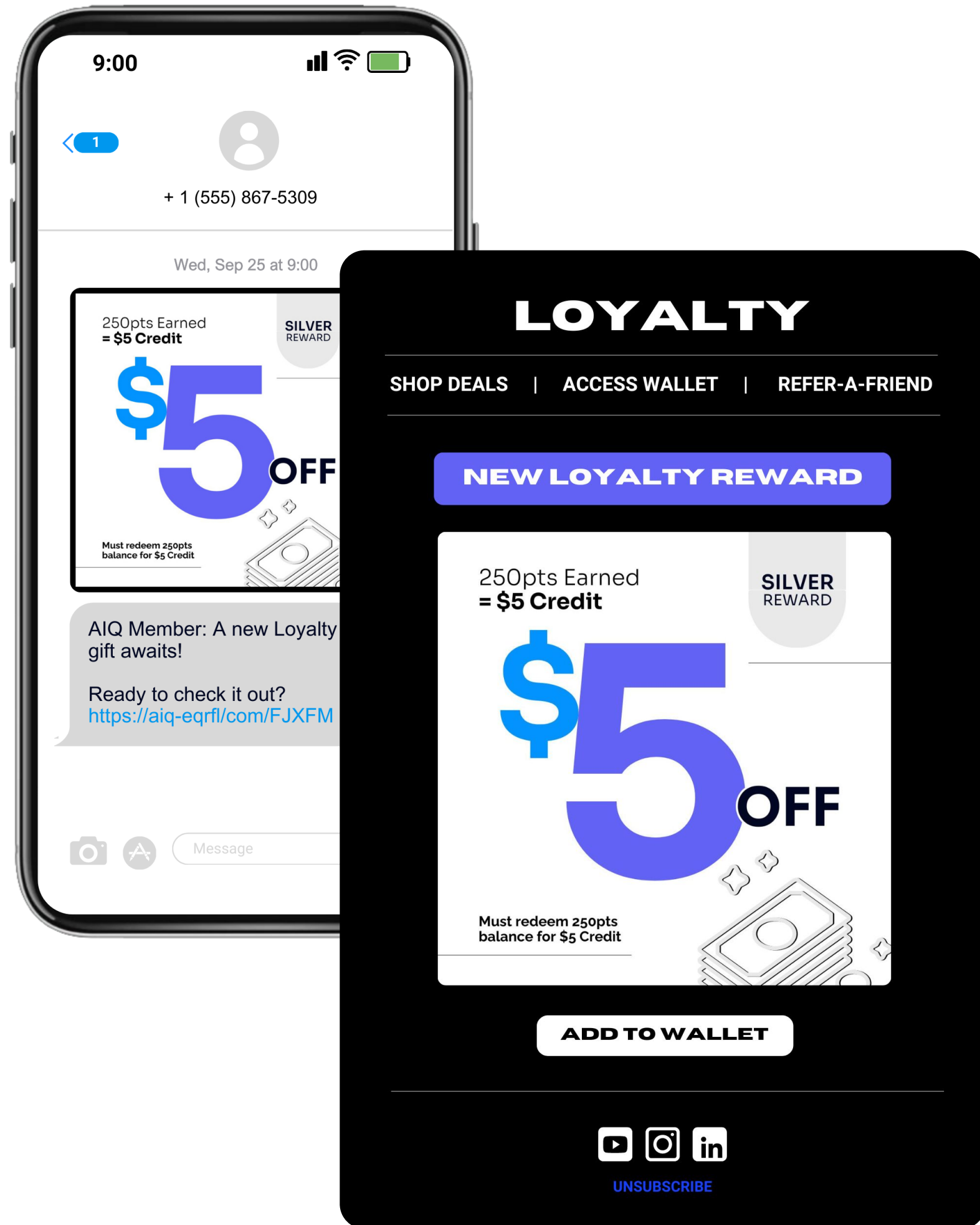
**Campaign channels** [Edit](#)

Each channel below will be sent as a separate campaign

Email  Voice  Text  Native Push  Browser Push

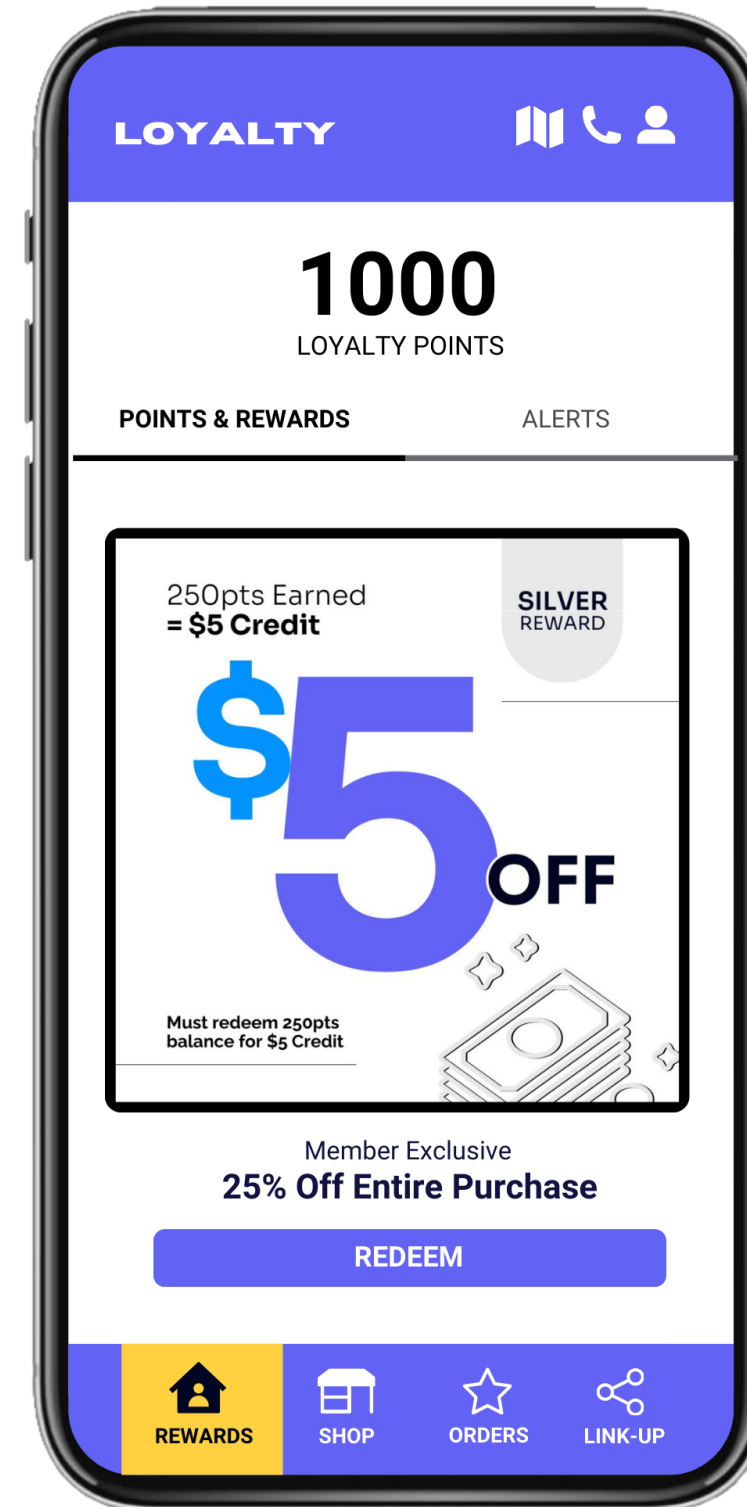
## 5. Customers Receive The Campaign

Customers Receive The Campaign Once They Fall Into The Audience. In This Case, It's When Their Loyalty Points Balance Reaches 250 Points!



## 6. Customers Rewards Wallet

Details Can Be Found Directly In Their Customer Rewards Wallet, Available Via Web Or Mobile App\*.



## 7. Redemption

Customers Can Redeem In-Store Or At Checkout With AIQ Ecommerce Or Any Integrated POS System To Enjoy.

