**RETAIL HOLIDAY SEASON** 

2024

# 5 Strategies To Implement For Black Friday & Cyber Monday

Blending In-Store vs. Digital Customer Experience











## Unifying Promotions Across Channels

Customers are bombarded with promotions during Black Friday & Cyber Monday.

It's critical that your deals are aligned across both in-store and online channels.







#### Streamlining The Customer Experience

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When blending in-store and digital strategies, a smooth customer experience is crucial.



Shoppers expect convenience and efficiency whether they're online or in your store.

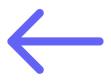




## Personalization Through Data

Shoppers expect personalized experiences, especially during the holiday season when retailers are competing for customer attention.

Leveraging data to craft personalized messaging, recommendations, and offers make all the difference in retaining customers during peak shopping times.

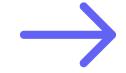




### Enhancing Loyalty Programs For The Holidays

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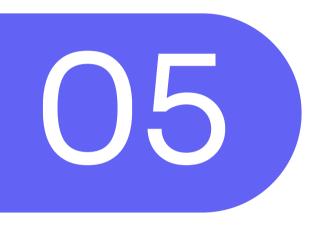
Holiday promotions are the perfect time to supercharge your loyalty program.



By offering exclusive perks, early access, and personalized rewards, you can boost customer retention and create long-term value.



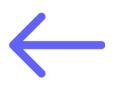




#### Multi-Channel Campaigns For Maximum Reach

A successful holiday season strategy requires a multi-channel approach.

Communicate promotions effectively across all active touch points—email, SMS, push notifications, and voice drops.



Start prepping for

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